



## Technical Program Highlights

### Operator-Contractor Forum:

**An interactive discussion on the Commercial / Contracting side of the equation led by Tier One Supply Chain leaders and the strategies employed by their respective firms.**

To be followed by a moderated-discussion of the supply chain effects following merger mania & large company integrations. How do operators and contractors best share the benefits of added value? Quantify efficiency increases throughout the entire upstream value chain. Are we accruing cost savings? What are the win-win strategies?

**Tuesday, 10 April 2018 | 08:30 – 10:30 | Track 1: Manzoni**

Moderator: Kurt Abraham, World Oil

- **Stuart Fitzgerald**, Executive VP Commercial & Strategy, Subsea 7
- **Hallvard Hasselknippe**, President Subsea, TechnipFMC
- **Umberto Nespolo**, Global Sales and Commercial Director, BHGE

### Technical Contributors Include:



subsea 7



## Value of Attending

### Business Development

- World class networking
- Concentrated focus on deepwater, upstream market
- Attended by managers & executives of major operators & supply chain companies

### Knowledge Transfer

- Recognized technical program focused on pertinent issues & topics
- Distinguished speakers sharing lessons learned, innovative technologies & future deepwater strategies

### Optimal Event Organization

- Efficient event foot print creates effective traffic flow & continuity between exhibition, technical program & networking events